



Transparent Performance

Not partnering with the correct anesthesia billing company will significantly impact the revenue of your anesthesia practice. At Fusion Anesthesia Solutions we believe 100% transparency in anesthesia billing is the first step in building a trusted partnership. We accomplish this through our:

PROCESSES

With over 50 years of experience billing solely for anesthesia, we have refined and perfected processes that result in capturing maximum revenue for our clients.

Constant Claim Monitoring Until Fully Adjudicated

- Reconciliation of OR schedules to cases received
- A prescribed feed to ensure capture of non-OR procedures
- Zero tolerance for under/overpaid claims.
- 98% Clean Claim Rate

Phone Calls

- To patients on unpaid guarantor balances
- To the facility and surgeon's office as needed for updated information
- To payers for delays/denials

Highly Trained and Tenured Staff

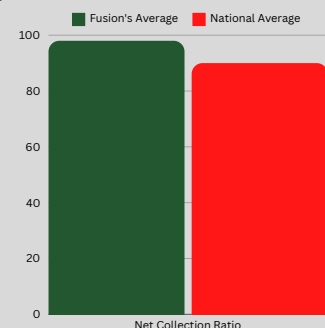
- Longevity of leadership and staff
- Strong company culture

Client Focused Teams vs Insurance Focused

- Ensures collaboration on nuances of your account

FOCUS ON NET COLLECTION RATIO

Net collection ratio is our primary focus and the foundation that we've built our core business and teams around. We believe if the focus is solely on the AR over 120, it may increase the potential for write-offs. A typical Fusion client has a net collection ratio range of 95-98% which means we are working to collect every penny your practice is owed and following-up on underpaid/unpaid claims.



CLIENT SERVICE

At Fusion, everything we do is with the client in mind. Our proven processes, our focus on net collection ratio and our technology/reporting ensure every client has an outstanding experience with us. Each client is assigned a Client Experience Representative that has gone through rigorous training and is highly educated on the ins and outs of anesthesia billing.



OUR CLIENT EXPERIENCE INCLUDES:

- Dedicated point of contact
- Development of customized reporting to suit your practices' needs
- Support with payer contract negotiations
- Financial analyses for new sites of service
- Service contract negotiations with your facility partners
- We have never lost a client for performance reasons

TECHNOLOGY

Data is the new currency, and the value data provides is crucial to your anesthesia practice. Fusion Anesthesia Solutions uses technology to streamline processes, expedite performance and improve the overall client experience. We have developed a proprietary technology and reporting platform, CogitoAnalytics, that provides complete transparency to the anesthesia billing process. CogitoAnalytics syncs with our billing platform daily giving clients near real-time access to reports and data. We also provide our clients with patient and claim level detail to support our metrics.

Anesthesia specific billing platform: 24/7 Access to CogitoAnalytics

- Customizable dashboards
- Access to raw data
- An AR transaction report detailing all write-offs down to the amount and adjustment code
- Online patient payment portal
- Provider Enrollment management software
- Ability to drill down using interactive filtering on a wide variety of key performance indicators (KPIs) including but not limited to -
 - Expected vs Collected
 - Productivity Comparisons
 - Financial Forecasting/Cash Flow
 - Year over Year Comparisons
 - Payer Mix by Facility/Enterprise
 - Volume Trends

